



Guru Gobind Singh Indraprastha University
“A State University established by the Govt. Of NCT Delhi”
Sector 16-C, Dwarka, New Delhi – 110078



F. No.: GGSIPU/CCGPC/2023/ 713

22nd August 2023

Sub. Placement opportunity for students of GGSIP University passing out in the year 2024 in the company “Jaro Education”.

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Placement opportunity for students of GGSIP University passing out in the year 2024 in the company “Jaro Education” for your reference and circulation to students to apply on given link by **24th August 2023**:

Registration Link – opportunity has been uploaded Pod.ai Platform, you are required to accept the same and share with your students through your Pod.ai account.

For POD platform related queries please call at +91-11-41179695 or write to support@pod.ai

Name of Company – Jaro Education

Designation - Graduate Trainee / Management Trainee (basis - educational qualification)

Department - Sales (Business Development / Career Development)

Eligibility – Students of any course of 2024 passing out batch from GGSIP University.

CTC –

For Graduates - INR 4,98,000 to INR 6,18,000/-

For Post Graduates - INR 6,30,000 to INR 7,50,000

Please find attached JD, company profile and compensation structure for more information.

LAST DATE FOR REGISTRATION IS 24th August 2023.

(Ms. Nisha Singh)
Training and Placement Officer,
CCGPC, GGSIP University

jaro education

Company Profile - Jaro Education is one of India's most trusted online higher education company. Founded in the year 2009 by Dr. Sanjay Salunkhe, we have been profitable & self-funded right from our inception. Jaro Education has been the first - mover & a pioneer in the executive & online education industry.

Website - www.jaroeducation.com

Awards & Accolades -



Academic Partners -

- IIM Ahmedabad.
- IIT Delhi.
- IIT Madras.
- IIM Indore.
- IIM Trichy.
- Wharton Interactive School.
- Rotman School Of Management.
- Swiss School Of Management.
- KPMG Academy.
- IMT Ghaziabad.
- Manipal University.
- Bharti Vidyapeeth University & many more ...

Department - Sales (Business Development / Career Development).

Designation - Graduate Trainee / Management Trainee (basis - educational qualification).

Job Description -

- By connecting each day with a minimum of 80 working professionals, our primary target audience, from the database / leads present on the lead - squared CRM, you are expected to create a pool of genuine prospects.
- At this point, identifying the need for up - skilling depending on the student's area of interest becomes imperative, so as to ensure a better conversion rate.
- Moreover, providing prospective students with a detailed information about the programs being offered, through phone / video counselling or an in - person meeting, further helps in creating a strong pipeline for the days ahead.
- Basically, you are responsible for ensuring daily deliverables are successfully met alongside weekly / monthly enrolment targets.
- As observed, this is an 'End - to - End Sales' role wherein, you initiate conversations with a cold - calling activity & eventually, lead it towards closures.

Working Days - Monday to Saturday (basis - monthly performance alternate Monday's - off).

Office Timings - 10:00 a. m. to 7:00 p. m.

Dress Code -

- Monday to Friday - Business formals.
- Saturday - Smart - casuals.

Remuneration Details -

Locations*	Mumbai, Pune, Bengaluru, Hyderabad, Chennai & Gurugram.			
Category	Post - graduates		Graduates	
Condition	First 3 months	Effective 4th month (basis - 100% target achievement)	First 3 months	Effective 4th month (basis - 100% target achievement)
Fixed component	Rs. 30,000	Rs. 40,000	Rs. 25,000	Rs. 35,000
Daily travel reimbursement	Rs. 3,000	Rs. 3,000	Rs. 3,000	Rs. 3,000
Performance - cum - continuity bonus	Rs. 4,500	Rs. 4,500	Rs. 3,500	Rs. 3,500
Monthly incentives	Rs. 15,000	Rs. 15,000	Rs. 10,000	Rs. 10,000
Amount / month	Rs. 52,500	Rs. 62,500	Rs. 41,500	Rs. 51,500
Amount / annum	Rs. 6,30,000	Rs. 7,50,000	Rs. 4,98,000	Rs. 6,18,000

(*Selected candidates can have up to 3 preferred job locations each - 1 primary & 2 optional. However, basis our requirements the final job location will be allocated accordingly.)